

May 10, 2022

TO: The House of Delegates

SUBJECT: 2022 Pilot Projects Update

The House of Delegates in 2018 asked that a report on all pilot projects be presented to the House each year. Here is a summary of current pilots, with recommendations regarding continuance.

**I. Institutional membership**

- Discounted dues with 100% membership (single payment for all).
- Payment by medical staff is divided between county medical society and MSSNY in the same ratio that the current county and state dues total is split.
- Unless special approval is given, the arrangement cannot result in a loss of dues income to either the county or the state.
- The dues structure for group or institutional membership agreements are subject to the approval of the Council, Board of Trustees and participating county medical societies
  - Total Institutions 2021: 9
  - Total Members in 2021: 8884
  - MSSNY dues received 2021 dues year: \$457,082.18

**RECOMMENDATION:** See Category II below.

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**II. Group Practice Membership**

This program has been in existence since 1999, and offers special pricing for group practices that enroll all of their physicians. Discounts applied to the dues rate increase as the number of physicians who join increases.

- Total groups 2021: 17
- Total members in 2021: 1141
- MSSNY dues received 2021 dues year: \$316,593.67

**RECOMMENDATION:** The Membership Committee, as part of its comprehensive review of our membership structure, will be addressing the many complex issues surrounding these two categories, with the intention of creating one "Organizational Membership" category.

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**III. Part Time Practitioner**

46 counties and MSSNY offer a 50% dues reduction to physicians practicing 20 hours or less per week

- Total members in 2021: 337
- MSSNY dues received 2021 dues year: \$76,167

**RECOMMENDATION:** The Membership Committee recommended and the Council approved, reducing the number of membership pilot categories in order to provide a cleaner application experience and a more transparent dues structure that will lower business costs and aid in automating MSSNY's processes. Since the Part-Time category is the largest pilot project for individual membership, the Membership Committee recommended that it be continued and should be transitioned from a pilot project to a permanent category. A resolution to this effect will be considered by the Bylaws Committee in 2022.

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#### **IV. Life Member Voluntary Fee**

The 2018 MSSNY House of Delegates approved a pilot project to charge Life Members a recommended voluntary administrative fee of \$100 a year to be divided equally between MSSNY and the county medical society. MSSNY initiated this pilot statewide in January 2019.

- Dues collected January – December 2021: \$62,045. (MSSNY portion \$30,997.)

**RECOMMENDATION:** Continue.